



To the Workers!!

WORK

"Do It Now!"

"Hesitate--And Your Friend is Lost"!

Subscribe--And Do It Now--Contest Ends December 18th!

"A \$525 FORD AUTO HANGS IN THE BALANCE"

"WILL YOUR FRIEND WIN--YES--WITH YOUR AID"?

NOW IS THE TIME TO SUBSCRIBE

OR TO PAY YOUR ARREARAGES, OR TO RENEW!

Your Payment May Mean the Winning of the \$525 Ford Automobile by Your Friend!

To the Friends

SUBSCRIBE

"Do It Now!"

Here is the Vote Schedule-- Pay up a year or more
For that Favorite and vote--"Every little bit helps"

Reader of the Recorder--Over 700 Renewals are due now, so send
in the dollar--while you can be a decided help to your Favorite

Votes Are Issued as Follows for Subscription,

On Payment of \$1.00, if New... 1,600 votes; If old subscription... 600
On Payment of \$1.50, if NEW... 2,800 votes; If old subscription... 1,125
On Payment of \$2.00, if NEW... 4,000 votes; If old subscription... 1,500
On Payment of \$3.00, if NEW... 6,000 votes; If old subscription... 2,600
On Payment of \$4.00, if NEW... 8,000 votes; If old subscription... 3,400
On Payment of \$5.00, if NEW... 10,000 votes; If old subscription... 5,000
On Payment of \$6.00, if NEW... 12,000 votes; If old subscription... 6,000
On Payment of \$7.00, if NEW... 14,000 votes; If old subscription... 7,000
On Payment of \$8.00, if NEW... 16,000 votes; If old subscription... 8,000
On Payment of \$9.00, if NEW... 20,000 votes; If old subscription... 10,000
On Payment of \$10. if NEW... 25,000 votes; If old subscription... 12,500

GOOD FOR 2000 VOTES

This Coupon Order good for 2000 Votes in addition to when sent in by any present reader (or any new subscriber) of the Recorder, if coupon is accompanied with \$1.00 payment, or more.

NAME..... Amount \$.....

ADDRESS.....

Votes For M.....

\$2 Gives 4000 Votes; \$3, gives 6,000--etc. Void after Dec. 7.

VOTING COUPON

GOOD FOR 25 VOTES
(YOU MAY VOTE FOR YOURSELF IF YOU WISH)

NAME.....

ADDRESS.....

This Coupon void after Dec. 7. First Coupon nominates you and starts you off with 1000 votes.

25 VOTES

25 VOTES

LAST SPECIAL PRIZES.

\$5 goes Nov. 30, at 8 p.m. to the candidate turning in the greatest amount of cash subscriptions since Nov. 23rd at 6 p.m. Also \$5 goes to the candidate turning in the greatest number of NEW subscriptions. For winner of the \$10 awarded Nov. 23rd, see page 3. Standings also on page 3.

AFTER NEW AND OLD SUBSCRIBERS.

This contest is run for the purpose of securing new and old subscriptions. On the books of The Recorder are some 700 names that are in arrears for their paper, or are due now. The Recorder isn't in a sweat for its money, but while these subscriptions amount to little to each person, they total up \$1000 or more to The Recorder.

SEND IN YOUR MONEY

Candidates may not be able to see you in person, and any old subscriber can clip out the coupon in this paper, and pin \$1 (cash, money order or check) to it, and send it in to The Recorder. You will get a receipt and your friend will get the votes. YOU HAVE TO PAY SOMETIME, so WHY NOT NOW? Also, UP TO DEC. 7th, your payment means 2,000 votes EXTRA with EVERY DOLLAR you send. New subscribers also count.

OUT TO WIN.

In THIS week's issue there remains the names of 26 candidates. They are HUSTLERS. They deserve to win. They are working for prizes worth while. We have already given away \$25 in Gold. \$10 goes Saturday night. Then comes the FINAL prizes, on December 18th. If YOUR favorite is to win, send in your subscription, and do it now.

BOUND TO GET SOMETHING.

Candidates are urged to "stick to it," for besides the four grand prizes, every candidate failing to win a grand prize, or a special weekly prize, and turning in even as little as \$25 in cash business, GETS A COMMISSION. So "keep your feet warm".

RENEWED HOPE.

A worker can still win, and win an auto easily. During the next week, YOU want to get results, and a hustler can get a big boost in their votes, by getting BOTH new and old subscribers. And now that we have gotten over the effect of Turkey day, let's get busy.

BE A BOOSTER

Every Candidate

IS

TRYING HARD

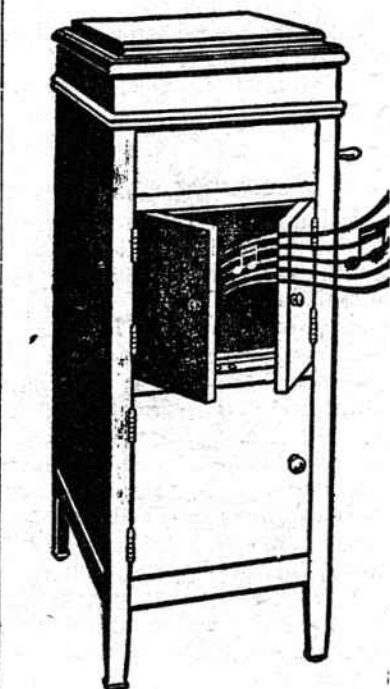
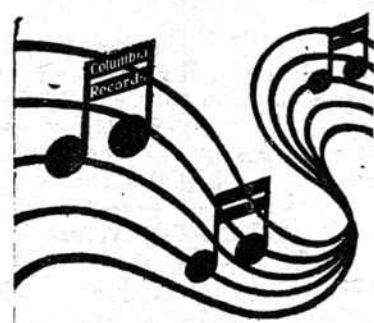
and is Worthy of

Your Support

Do you love Music?

This \$100 Columbia Grafonola Bring all Musical master pieces to your home-- It is the

Second Grand Prize.



Sold by H. M. Slaven, Monterey, Va.

Address all communications relative to the contest,

Contest Manager,

P. O. Box 93, Monterey, Va.

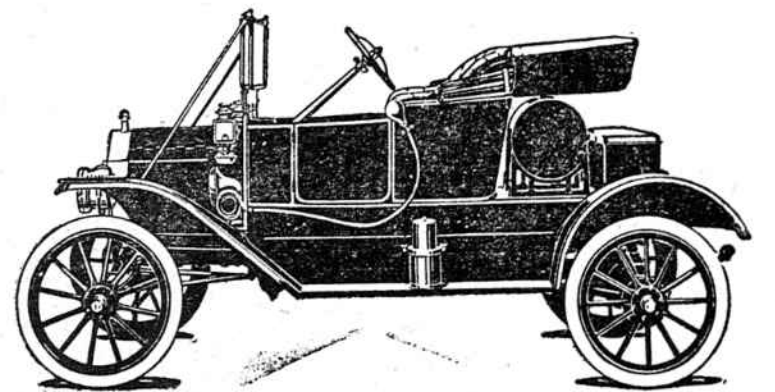
The Ford Auto

Is the Best in
THE WORLD
at the Price Sold For

OVER 75,000 CARS
of this make sold in
1912.

THE BEVERLY GARAGE,
of Staunton, Sells Fords

Highland Garage and
Light Company,
Represents Beverly Garage
in this county.



**\$525 Ford Runabout Fully Equipped
Top Windshield Speedometer and lamps**

Is Your Time Worth More Than \$30 a Day--If Not--See Us
A Ford Auto for 18 days Work Worth Trying For

"NERVE," BUT NOT "NERVES"

Possession of the One Is Desirable,
While the Other Can Mean Nothing
but Misery.

It is one thing to have nerve and quite another matter to have nerves. When you possess a nerve--a good, big nerve, of course--you will ride or walk rough shod over everybody and every object in your path, likewise in any path that isn't yours, but happens to catch your fancy; but afflicted with the plural, nerves, you are fit only to be trod upon. With a nerve you can take Wall street by the throat and bleed it; with nerves you are subject to torture from the poorest or meanest of creatures. With a nerve you can drive racing cars and fly aeroplanes; with nerves you are unable to pass within hearing distance of either monster without imagining it will turn from its course to run you down. Possessed of nerves you are given spells of misery and weeping; possessed of a nerve you laugh triumphantly and make others do the weeping. Nerves get out of order and lead to all sorts of physical and mental distress; but a big nerve grows by daily use, its happy owner waxing ever more and more sleek and prosperous. If you have too many nerves you are prone to prostration; if you have lots of nerve you may reach the loftiest elevation among your fellows. Many a man, and woman, too, of mediocre talent, has been carried to the pinnacle of success and fame on the strength of a single superb nerve; many another, gifted and brilliant, has been held back by nerves. It is better to be nervy than nervous. Therefore if you find nerves sprouting, cut them back as the florists do with the American Beauty rose.

Evidence of Its Presence to Be Noted
Wherever You May Look--Some
Comfort In Remembering
Words of Ruskin.

One of the most constant and distressing quantities in everyday life is the thankless job. It is firmly fixed in the established order of things that while we often rebel, we continue to accept. It seems immutably placed, and is illustrated in every circle of friendship or business. The mother who sacrifices, oh, so much, for her children and is immediately relegated to second place, if not utterly neglected, when Tom, Dick or Mayme decides to marry; the daughter or son who after years of faithful, tender service in the home, is accused of ingratitude when opportunities for a life of wider effort present themselves and are accepted; the generous hearted sister, who, having refused to listen to her own love story and having kept house for years for brother Bill and brother Bill's brood of motherless bairns, is told nonchalantly one morning that he, Bill, is to be married and "the boss of that particular ranch" hereafter will be the new wife; the white haired clerk who is either discharged or placed in a position that is an insult to his years of service, not to mention his intellect--these are but a few examples of the little thanks that loyalty commands. Here's what Ruskin says on this subject: "Generally, good, useful work, whether of the hand or head, is either ill-paid, or not paid at all. I don't say it should be so, but it always is so. People, as a rule, only pay for being amused or being cheated, not for being served. Five thousand a year to your talker, digger, and thinker, is the rule. None of the best headwork in art, literature or science is ever paid for. How much do you think Homer got for his Iliad or Dante for his Paradise? Only bitter bread and salt, and going up and down other people's stairs. In science, the man who discovered the telescope and first saw heaven was paid with a dunce; the man who invented the microscope and first saw earth died of starvation, driven from his home; it is indeed very clear that God means all thoroughly good work and talk to be done for nothing. Bafuch, the scribe, did not get a penny a line for writing Jeremiah's second roll for him, I fancy; and St. Stephen did not get bishop's pay for that long sermon of his to the Pharisees; nothing, but stones."

True, work earnestly and loyally performed brings to a degree its own reward. The sweetness of doing something for either one's very own or the people out in the great, busy world is real and heart-warming but, even so, it doesn't satisfy any kind of man or woman outside of the ultra-saintly and excessively humble who, by the way, are few and far between. Men and women of everyday life need a tangible evidence of gratitude.

Luxury of Being Rich.

When the Emperor Joseph II. was in Paris, in the reign of Louis XVI. he was in the habit of walking about the city incognito. One morning he went into an elegant coffee house and asked for a cup of chocolate. He was plainly dressed, and the waiters insolently refused it, saying it was too early. Without making any reply, he walked out, and went into a little coffee house. He asked for a cup of chocolate, and the landlord politely answered that it should be ready in a moment. While he waited for it, as the coffee house was empty, he walked up and down, and was conversing on different subjects, when the landlord's daughter, a very pretty girl, made her appearance.

The emperor wished her a good day, according to the French mode; and observed to her father that it was time she should be married. "Ah!" replied the old man; "if I had but a thousand crowns, I could marry her to a man who is very fond of her--but, sir--the chocolate is ready." The emperor called for pen, ink and paper; the girl ran to fetch them; and he gave her an order on his banker for 6,000 livres.

Verlaine's First Book

A letter fished out of the collection of an autograph hunter reveals the occasion on which Verlaine's work first attracted the attention of a critic. It was written in 1867 by Eugene Vermersch to the editor of an ephemeral review entitled L'Esprit Nouveau, and it runs as follows:

"My Dear Editor--I owe you every apology for not responding sooner to your kind invitation to contribute to L'Esprit Nouveau, but I had not an idea in my head, and I did not like to send you any rubbish, as that would have been impolite and ungrateful. If your columns are still open to me, I will ask for space for a review--an appreciation of the 'Poemes Saturniens,' by Paul Verlaine, the unknown work of an unknown poet, which has fallen into my hands by accident. Will you allow it to pass unobserved like 'a star in the daytime or a flower by night,' as Monselet puts it? No you will not, you who style yourself L'Esprit Nouveau."

That was Verlaine's first review, but few people read it, and it failed to make him famous.

Power From Sea Waves.

At a recent meeting of the British association the question of economical production of power from tides and winds was under discussion, and it has been taken up widely by scientific journals in Europe. In France attention has been called to a system of utilizing the power of sea waves to actuate a dynamo which has been employed for some time past at the mouth of the River Gironde. An air-chamber is connected with a well which communicates with the sea at a depth below the level of the lowest tides. By the advance and recession of the waves changes of pressure are produced in the air-chamber, and a system of valves enables the resulting air currents to be applied to rotating a kind of turbine. It is reported that the apparatus works equally well in calm and stormy weather.--Harper's Weekly.

Make Women Clean Streets.

Of the many systems of street cleaning adopted by various countries that used by the French government of Porto Novo, Dahomey, West Africa, is most economical. The native police examine the streets, and at any part which requires cleaning they stop the women and girls who happen to be passing at the time, and order them to sweep the rubbish into heaps. The men are exempt from this unpaid work, as, naturally, it would interfere and retard the work of the colony.

No Amusements in Zanzibar.

There would appear to be no present market in Zanzibar for merry-go rounds and other amusement devices. There are no public resorts in the American sense of the term. On the occasion of the various Mohammedan feasts and festivals and at other times flimsy wheels and merry-go-rounds are set up on the beach near Zanzibar, and perhaps for two days these are well filled by natives who pay one-half cent for a rather long ride. The equipment, however, is of the poorest character, and, while evidently popular, the patronage apparently does not warrant owners in continuing to run them after the day or two of feasting is over. Furthermore, the various tribal dances which obtain all over the district hold first place in the hearts of the natives, and the extreme simplicity of their life and the absence of money are further deterrents to the introduction of up-to-date amusement devices.--From Consul Alexander W. Weddell, Zanzibar.

THE THIRD GRAND PRIZE



This \$30 Royal Cabinet Sewing Machine. Sold and on display at the Highland Mercantile Co's Store

Most Valuable Prize List ever offered by a virginia Weekly--First Contest ever held in Highland County

Prizes purchased from Highland County Progressive Business Men, who endorse the plan--HIGHLAND GARAGE furnish Auto--H M SLAVEN furnishes \$100 Columbia Grafonola and \$18.50 Deuber-Hampden Watch--Highland Mercantile Co. furnishes \$30 Cabinet Sewing Machine.

No Losers. ||| A Cash Commission is Paid To Non-Prize Winnes. ||| No Losers.